



SPIFF Program

1x MRR

OTAVA's got a new SPIFF program, and you can score some big payouts!

What you need to do:

Register a new opportunity with MRR valued at \$1,000 or more and close the deal before the end of 2024.

What OTAVA will do:

We will give you a one-time payment of 1xMRR on a new 36-month contract for any OTAVA solution. This SPIFF is on top of the standard commission OTAVA pays you.

What deals are eligible:

- Net new logo opportunities approved by OTAVA
- Deals with a minimum of \$1,000 MRR
- Deals with a minimum of 36-month contract term
- Deals that are registered through the OTAVA Partner Portal and close before December 31, 2024.

